

**CLEVELAND DISTRICT OFFICE FINANCIAL STATEMENT AS OF MAY 31TH 2024**

	Operating YTD	Literature YTD	Special EVENTS YTD	OUTREACH YTD	Total YTD	2024 YTD	2023 YTD	+/-
<b>OPERATING RECEIPTS</b>								
PLEDGE INCOME	223,073				223,073	232,302	(9,229)	
CENTRAL BULLETIN	40				40	42	(2)	
INTEREST PRUDENT RESERVE	2,446				2,446	0	2,446	
INTEREST LADDERED CDS	28				28	0	28	
RETIREMENT ACCT DISBURSEMENT			10,000		10,000	0	10,000	
SOFTWARE UPDATE					-	3,810	(3,810)	
INTEREST					-	0	-	
MEETING ROOM	150				150	120	30	
SHIPPING REIMBURSABLE		7,973			7,973	10,481	(2,507)	
SALES BOOKS		49,797			49,797	56,074	(6,277)	
SALES PAMPHLETS		22,091			22,091	23,309	(1,218)	
SALES MISCELLANEOUS		19,854			19,854	21,280	(1,427)	
<b>TOTAL INCOME</b>	<b>225,737</b>	<b>99,714</b>	<b>10,000</b>	<b>0</b>	<b>335,452</b>	<b>347,417</b>	<b>(11,966)</b>	
<b>COST OF SALES-BOOKS</b>		<b>42,223</b>			<b>42,223</b>	<b>45,666</b>	<b>(3,443)</b>	
<b>COST OF SALES-PAMPHLETS</b>		<b>16,484</b>			<b>16,484</b>	<b>16,668</b>	<b>(184)</b>	
<b>COST OF SALES-MISCELLANEOUS</b>		<b>11,600</b>			<b>11,600</b>	<b>12,299</b>	<b>(700)</b>	
<b>COST OF SALES-FREIGHT</b>		<b>309</b>			<b>309</b>	<b>4,323</b>	<b>(4,014)</b>	
<b>CREDIT CARD FEES</b>								
<b>COST OF SALES-OTHER</b>		<b>237</b>		<b>111</b>				
<b>INVENTORY ADJUSTMENTS</b>		<b>348</b>			<b>348</b>		<b>348</b>	
<b>PURCHASE DISCOUNTS.</b>		<b>(796)</b>			<b>(796)</b>	<b>(560)</b>	<b>(236)</b>	
<b>Cost of Goods Sold</b>		<b>58,229</b>			<b>58,229</b>	<b>78,397</b>	<b>(20,168)</b>	
<b>TOTAL GROSS INCOME</b>	<b>225,737</b>	<b>41,486</b>	<b>10,000</b>	<b>(111)</b>	<b>277,223</b>	<b>269,020</b>	<b>20,691</b>	
<b>OPERATING DISBURSEMENTS</b>								
SALARIES	69,540	26,796		3,500	99,836	82,332	17,504	
HEALTH CARE	3,101				3,101	2,953	148	
PAYROLL TAXES	5,320	2,050		268	7,638	6,298	1,340	
WORKERS' COMP/EMPLOY.					-	0	-	
<b>TOTAL PAYROLL AND BENEFITS</b>	<b>77,961</b>	<b>28,846</b>	<b>10,000</b>	<b>3,768</b>	<b>110,575</b>	<b>91,583</b>	<b>18,992</b>	

	Operating YTD	Literature YTD	Special EVENTS YTD	OUTREACH YTD	Total YTD	2024 YTD	2023 YTD	+/-
<b>EXPENSES</b>								
PAYROLL SERVICE	1,519				1,519	1,305	214	
Accounting / AUDIT FEES	2,419				2,419	345	2,074	
OFFICE SUPPLIES	9,309				9,309	2,558	6,751	
COPIER LEASE	2,034				2,034	1,991	43	
COMPUTER SUPPLIES / SOFTWARE	2,232				2,232	2,282	(50)	
ARCHIVE SUPPLIES					-	0	-	
TELEPHONE	1,550				1,550	1,742	(192)	
TELEPHONE ANSW. SERVICE	2,992				2,992	2,649	343	
POSTAGE AND HANDLING	9,465				9,465	8,019	1,446	
RENT	12,610				12,610	12,648	(37)	
UTILITIES	3,074				3,074	3,076	(2)	
OFFICE RENOVATIONS & REPAIRS	8,424				8,424	0	8,424	
INSURANCE EXPENSE	2,853				2,853	1,786	1,067	
EQUIPMENT LEASING/PURCHASE	1,666				1,666	1,516	150	
SOFTWARE UPDATES	3,000				3,000	3,810	(810)	
SERVICE CONTRACTS	14,248				14,248	15,130	(881)	
OUTREACH LIT & SUPPLIES				446	446	76	371	
COMPUTER CONSULTANTS					-	0	-	
CREDIT CARD FEES OPERATING	3,898				3,898	2,724	1,174	
ARCHIVE DISPLAY			504		504	0	504	
OUTREACH TRAVEL EXPENSES				299	299	0	299	
PRINTING	713				713	408	305	
CONFERENCE/MEETING	757				757	376	381	
CENTRAL BULLETIN	2,884				2,884	3,106	(222)	
TOTAL ADMINISTRATIVE COSTS	85,647		-	504	745	86,896	65,547	21,349
<b>TOTAL EXPENSES</b>	<b>163,608</b>	<b>28,846</b>	<b>10,504</b>	<b>4,513</b>	<b>197,471</b>	<b>157,130</b>	<b>40,341</b>	
<b>NET INCOME</b>	<b>62,129</b>	<b>12,640</b>	<b>(504)</b>	<b>(4,624)</b>	<b>79,752</b>	<b>111,891</b>	<b>(19,650)</b>	