

**CLEVELAND DISTRICT OFFICE FINANCIAL STATEMENT
AS OF FEBRUARY 29, 2024**

	Operating YTD	Literature YTD	Special Events YTD	Outreach YTD	Total 2024 YTD	Total 2023 YTD	+/-
OPERATING RECEIPTS							
PLEDGE INCOME	21,525				21,525	27,044	(5,519)
INTEREST PRUDENT RESERVE	764				764	0	764
CENTRAL BULLETIN					-	12	(12)
INTEREST	6				6	0	6
MEETING ROOM	60				60	60	-
CRUISE INCOME					-	0	-
SHIPPING REIMBURSABLE		3,518			3,518	3,824	(306)
SALES BOOKS		20,558			20,558	24,033	(3,475)
SALES PAMPHLETS		9,522			9,522	9,993	(471)
SALES MISCELLANEOUS		9,243			9,243	8,476	767
TECHNOLOGY REVENUES					-	3,300	(3,300)
TOTAL INCOME	22,355	42,841	0		65,196	76,742	(8,246)
COST OF SALES-BOOKS		17,472					
COST OF SALES-PAMPHLETS		7,320					
COST OF SALES-MISCELLANEOUS		5,335					
COST OF SALES-FREIGHT		99					
INVENTORY ADJUSTMENTS		237		111			
COST OF SALES-OTHER							
PURCHASE DISCOUNTS.		(377)					
Cost of Goods Sold	-	30,086	-	111	30,197	32,211	(2,014)
TOTAL GROSS INCOME	22,355	12,755	-	(111)	34,999	44,531	(6,232)
OPERATING DISBURSEMENTS							
SALARIES	21,848	11,819		3,500	37,167	31,999	5,168
HEALTH CARE	784				784	911	(127)
PAYROLL TAXES	1,671	904		268	2,843	2,520	323
WORKERS' COMP/EMPLOY.					-	0	-
TOTAL PAYROLL AND Employee Benefits	24,303	12,723	0	3,768	40,794	35,430	5,364
EXPENSES							
PAYROLL SERVICE	768				768	612	156
AUDIT FEES	204				204	110	94
OFFICE SUPPLIES	2,226				2,226	982	1,244
COPIER LEASE	804				804	781	23
COMPUTER SUPPLIES	422				422	911	(489)
ARCHIVE SUPPLIES					-	0	-
TELEPHONE	491				491	673	(182)
TELEPHONE ANSW. SERVICE	673				673	928	(255)
POSTAGE AND HANDLING	3,675				3,675	3,978	(303)
RENT	5,935				5,935	6,198	(263)
UTILITIES	1,287				1,287	1,148	139
INSURANCE					-	0	-
EQUIPMENT LEASING/PURCHASE	758				758	758	-
SERVICE CONTRACTS	7,373				7,373	9,378	2,005
COMPUTER CONSULTANTS					-	0	-
PRINTING					-	0	-
CREDIT CARD FEES - OP	2,095				2,095	1,002	1,093
OUTREACH TRAVEL EXP				299	299	0	-
CONFERENCE/MEETING	60				60	36	24
CENTRAL BULLETIN	1,727				1,727	584	1,143
CRUISE EXPENSES					-	0	-
TOTAL ADMINISTRATIVE COSTS	28,498	-	-	299	28,797	28,079	4,429
TOTAL EXPENSES	52,801	12,723	-	4,067	69,591	63,509	9,793
NET INCOME	(30,446)	32	-	(4,178)	(34,592)	(18,978)	(16,025)