

**CLEVELAND DISTRICT OFFICE FINANCIAL STATEMENT  
AS OF March 31, 2022**

	Operating YTD	Literature YTD	Special Events YTD	Total YTD	2022 YTD	2021 YTD	+/-
<b>OPERATING RECEIPTS</b>							
PLEDGE INCOME	93,416			93,416	115,969		(22,553)
CENTRAL BULLETIN	10			10	17		(7)
INTEREST	(289)			(289)	(37)		(252)
MEETING ROOM				-	0		-
SHIPPING REIMBURSABLE		3,798		3,798	3,652		146
SALES BOOKS		24,762		24,762	22,028		2,734
SALES PAMPHLETS		11,068		11,068	7,678		3,390
SALES MISCELLANEOUS		10,502		10,502	10,582		(80)
<b>TOTAL INCOME</b>	<b>93,137</b>	<b>50,130</b>	<b>0</b>	<b>143,267</b>	<b>159,889</b>		<b>(16,622)</b>
<b>COST OF SALES-BOOKS</b>		<b>24,272</b>					
<b>COST OF SALES-PAMPHLETS</b>		<b>8,692</b>					
<b>COST OF SALES-MISCELLANEOUS</b>		<b>5,955</b>					
<b>COST OF SALES-FREIGHT</b>		<b>1,290</b>					
<b>CREDIT CARD FEES</b>							
<b>COST OF SALES-OTHER</b>							
<b>PURCHASE DISCOUNTS.</b>		<b>(1,640)</b>					
<b>Cost of Goods Sold</b>		<b>38,569</b>		<b>38,569</b>	<b>30,155</b>		<b>8,414</b>
<b>TOTAL GROSS INCOME</b>	<b>93,137</b>	<b>11,561</b>	<b>-</b>	<b>104,698</b>	<b>129,734</b>		<b>(25,036)</b>
<b>OPERATING DISBURSEMENTS</b>							
SALARIES	38,667	9,332		47,999	45,325		2,674
HEALTH CARE	2,926			2,926	4,731		(1,805)
PAYROLL TAXES	2,958	714		3,672	3,468		204
WORKERS' COMP/EMPLOY.	(5)			(5)	(239)		234
<b>TOTAL PAYROLL AND Employee Benefits</b>	<b>44,546</b>	<b>10,046</b>	<b>0</b>	<b>54,592</b>	<b>53,285</b>		<b>1,307</b>
<b>EXPENSES</b>							
PAYROLL SERVICE	889			889	760		129
AUDIT FEES				-	25		(25)
OFFICE SUPPLIES	1,388			1,388	1,119		269
COPIER LEASE	1,143			1,143	1,115		28
COMPUTER SUPPLIES	867			867	1,069		(202)
ARCHIVE SUPPLIES				-	24		(24)
TELEPHONE	927			927	1,379		(452)
TELEPHONE ANSW. SERVICE	1,705			1,705	2,037		(332)
POSTAGE AND HANDLING	2,055			2,055	2,707		(652)
RENT	6,300			6,300	7,809		(1,509)
UTILITIES	2,320			2,320	2,204		116
INSURANCE EXPENSE	1,808			1,808	1,918		(110)
EQUIPMENT LEASING/PURCHASE	758			758	758		-
SERVICE CONTRACTS	8,403	1,300		9,703	6,074		3,629
COMPUTER CONSULTANTS				-	0		-
CREDIT CARD FEES OPERATING	1,861			1,861	1,736		125
PRINTING				-	-		-
LITERATURE BAD DEBT				-	0		-
CONFERENCE/MEETING	202			202	0		202
CENTRAL BULLETIN	1,736			1,736	1,776		(40)
CRUISE EXPENSES				-	0		-
<b>TOTAL ADMINISTRATIVE COSTS</b>	<b>32,362</b>	<b>1,300</b>	<b>-</b>	<b>33,662</b>	<b>32,510</b>		<b>1,152</b>
<b>TOTAL EXPENSES</b>	<b>76,908</b>	<b>11,346</b>	<b>-</b>	<b>88,254</b>	<b>85,795</b>		<b>2,459</b>
<b>NET INCOME</b>	<b>16,229</b>	<b>215</b>	<b>-</b>	<b>16,444</b>	<b>43,939</b>		<b>(27,495)</b>