

CLEVELAND DISTRICT OFFICE FINANCIAL STATEMENT
AS OF December 2021

	Operating	Literature	Special	Dec. 2021	Dec. 2020	+/-
	YTD	YTD	Events	Total		
			YTD	YTD		
OPERATING RECEIPTS						
PLEDGE & BEQUESTS	345,462			345,462	260,777	84,685
CENTRAL BULLETIN	581			581	68	513
INTEREST - PNC Empl. CD				-	7	(7)
INTEREST - PNC-Laddered CDs	3,389			3,389	8,701	(5,312)
INTEREST - THE PRINCIPLE GROUP				-	-	-
SPECIAL EVENTS DONATIONS				-	-	-
MEETING ROOM	90			90	912	(822)
CRUISE INCOME				-	-	-
SHIPPING REIMBURSABLE		15,723		15,723	10,952	4,771
SALES BOOKS		99,400		99,400	66,697	32,703
SALES PAMPHLETS		35,255		35,255	26,435	8,820
SALES MISCELLANEOUS		42,959		42,959	27,594	15,365
TECHNOLOGY REVENUES				-	-	-
TOTAL INCOME	349,522	193,337	-	542,859	402,143	140,716
COST OF SALES-BOOKS						
		79,122				
COST OF SALES-PAMPHLETS						
		18,746				
COST OF SALES-MISCELLANEOUS						
		24,322				
COST OF SALES-FREIGHT						
		7,598				
CREDIT CARD FEES						
		816				
COST OF SALES-OTHER						
PURCHASE DISCOUNTS						
		(3,270)				
Cost of Goods Sold		127,334		127,334	94,531	32,803
TOTAL GROSS INCOME	349,522	66,003	-	415,525	307,612	107,913
OPERATING DISBURSEMENTS						
SALARIES	128,524	57,776		186,300	186,454	(154)
HEALTH CARE	13,380			13,380	10,784	2,596
EMPLOYMENT INSURANCE	175			175	-	175
PAYROLL TAXES	9,832	4,420		14,252	14,263	(11)
WORKERS' COMP/EMPLOY.	(33)			(33)	(926)	893
TOTAL PAYROLL AND Employee Benefits	151,878	62,196	-	214,074	210,575	3,499
EXPENSES						

PAYROLL SERVICE	2,695			2,695	2,660	35
AUDIT FEES	10,000			10,000	4,054	5,946
OFFICE SUPPLIES	4,938			4,938	4,450	488
COPIER LEASE	4,605			4,605	4,513	92
COMPUTER SUPPLIES	3,239			3,239	2,168	1,071
ARCHIVE SUPPLIES	69			69	35	34
TELEPHONE	5,288			5,288	5,619	(331)
TELEPHONE ANSW. SERVICE	7,218			7,218	8,646	(1,428)
POSTAGE AND HANDLING	14,823			14,823	11,236	3,587
RENT	28,259			28,259	26,059	2,200
UTILITIES	7,760			7,760	6,315	1,445
OFFICE RENOVATIONS	1,165			1,165	-	1,165
INSURANCE	1,918			1,918	1,756	162
EQUIPMENT PURCHASES	3,032			3,032	2,721	311
SERVICE CONTRACTS	18,551			18,551	18,809	(258)
CREDIT CARD FEES-OP	7,004			7,004	4,656	2,348
PRINTING	217			217	4,429	(4,212)
MEDIA ROOM			3,099	3,099	-	3,099
LITERATURE BAD DEBT					206	(206)
CONFERENCE/MEETING	300			300	686	(386)
GSO - NY Operating	-			-	-	-
NEO - Operating	-			-	-	-
CENTRAL BULLETIN	7,030			7,030	6,196	834
TOTAL ADMINISTRATIVE COSTS	128,111	-	3,099	131,210	115,214	15,996
TOTAL EXPENSES	279,989	62,196	3,099	345,284	325,789	19,495
NET INCOME	69,533	3,807	(3,099)	70,241	(18,177)	88,418